



Todd W. Pickett, CCP CEP FAACE

13215 SE Mill Plain Blvd, #C8-205, Vancouver, WA 98684-6991 • (585) 747-5599

PROFILE

Over thirty years of professional experience in project and construction estimating for a wide range of industrial applications including: photochemical, film sensitizing, web processing and converting, paper manufacturing, refinery, oil sands, utility generation, and clean room production facilities.

Demonstrated experience in:

- Project Estimating from conceptual level through detailed execution
- Estimating and Project Controls Organization Management
- Estimating and Project Controls Procedures Development
- Estimating and Project Controls System Development and Implementation
- Total Cost Management
- Cost Engineering
- Contract Management
- Risk Analysis
- Project Cost Benchmarking
- Estimate Review and Validation
- Estimating Database Development and Implementation
- Claims and Dispute Resolution Support

CAREER EXPERIENCE

CONQUEST CONSULTING GROUP — Vancouver, WA

Executive Partner

- Provide consulting services to establish Best-in-Class estimating organizations for owner companies in the process industries.
- Provide consulting to process industry owners on recommended best practices for estimating, project controls, risk analysis and project benchmarking.
- Implement estimating software and cost databases (including development of customized software)
- Implement historical project benchmarking software and databases
- Provide cost estimate reviews and validation for large and strategic process industry estimates.

EASTMAN KODAK COMPANY — Rochester, NY

Senior Project Estimator

- Prepared conceptual through definitive estimates for Kodak's global process and industrial facilities.
- Responsible for development, implementation and maintenance of various estimating software applications.

- Developed cost estimating databases specific to Kodak's film processes.
- Provided estimate reviews for global project estimates.
- Provided estimate cost risk analysis studies for global projects.
- Prepared project benchmark reports utilizing internal and external historical project metrics to validate project estimates and drive improvements to the capital project process.

Construction Estimator

- Prepared detailed construction estimates for electrical, instrumentation, and process control trades.
- Trades Planner responsible for business coordination, materials procurement, project cost control, and scheduling.
- Applied specialized knowledge of electrical, instrumentation and process control to development of cost databases and implementation of construction estimating system

Construction Trades

- Lead Mechanic for Electrical and Instrumentation
- Journeyman Mechanic for Electrical and Instrumentation

Key projects include:

- Carrier Web LCD Project (\$78M)
- Extruder Replacement Project (\$16M)
- Motion Picture Film Finishing Facility (\$33M)
- Thermal Imaging Facility (\$37M)
- Film Base Manufacturing Facility (\$220M)
- Dental Film-Pack Finishing (\$17M)
- Emulsion Manufacturing Alpha Site (\$13M)
- Worldwide Emulsion Manufacturing Replication (\$16M)
- China Film Facility Upgrades (\$21M)

EDUCATION

Computer Science Coursework, Monroe Community College, 1995-1999
 Electrical Engineering Coursework, Rochester Institute of Technology, 1974-1976
 Eastman Kodak Company Electrical Apprenticeship Program

OTHER

Certified Cost Professional – AACE International
 Certified Estimating Professional – AACE International
 Fellow – AACE International
 Past Chair of Technical Board – AACE International
 Member – AACE International Technical Board
 Member – AACE International Cost Estimating Committee
 Member – AACE International Certified Estimating Professional Task Force

PUBLICATIONS

- 2020 – “Supporting Estimates with Effective Scope of Work Definition”, 2020 AACE International Transactions
- 2015 – “Key Quantities”, 2011 Cost Engineering Event, The Netherlands
- 2007 – AACE Recommended Practice 34R-05 “Basis of Estimate”, Lead Author
- 2007 – “Transforming Historical Data into Useful Information”, 2007 AACE International Transactions
- 2006 – “Choose Your Weapon (Selecting Estimating Tools and Databases)”, 2006 AACE International Transactions
- 2005 – “So You Think You’re An Estimator”, Cost Engineering Magazine, September 2005
- 2005 – “Preparing the Basis of Estimate”, 2005 AACE International Transactions