



Larry R. Dysert, CCP CEP DRMP FAACE

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PROFILE

Over forty years of project estimating, management, consulting and training experience in a wide variety of industries including: refining, petrochemicals, oil sands, synfuels, power, manufacturing, photochemical, film sensitizing, high technology, semiconductor, and industrial facilities.

Demonstrated experience in:

- Project Estimating from conceptual level through detailed execution
- Project Cost Control and Scheduling
- Estimating and Project Controls Organization Management
- Estimating and Project Controls Procedures Development
- Estimating and Project Controls System Development and Implementation
- Total Cost Management
- Cost Engineering
- Contract Management
- Risk Analysis
- Project Cost Benchmarking
- Claims and Dispute Resolution

CAREER EXPERIENCE

CONQUEST CONSULTING GROUP — Vancouver, WA; 2004 – Present

Managing Partner

- Provide consulting services to establish Best-in-Class estimating and project controls organizations for owner companies in the process industries.
- Provide consulting to process industry owners on recommended best practices for estimating, project controls, risk management, project process implementation and project benchmarking.
- Prepare all classes of estimates and provide cost estimate reviews and validation for large and strategic process industry projects.
- Provide project benchmarking services for estimates and project close-out reports.
- Provide project readiness reviews to support stage-gate project decisions.
- Provide training in Total Cost Management, Estimating, Project Controls, and Risk Management.

LONG INTERNATIONAL – Littleton, CO; 2020 – Present

Principal

- Provide quantum analysis in support of claims and dispute resolution
- Areas of expertise include cost/damages and construction loss of labor productivity

INTEL CORPORATION — Hillsboro, OR; 2003 – 2004

Site Lead Estimator

- Provided overall responsibility for all capital project estimates in the NW Region (OR, UT, WA).
- Managed contracted estimating and quantity surveyor resources supporting project execution.
- Implemented successful cost benchmarking program in support of corporate cost reduction initiatives.
- Led efforts in development of the Intel Standardized Estimating Software System.

EASTMAN KODAK COMPANY — Rochester, NY; 1992 – 2003

Senior Project Estimator/Project Controls

- Prepared conceptual and detailed estimates for capital projects, domestic and international; primarily for projects of large size, strategic importance, utilizing new technologies, and those involving the use of parametric estimating methodologies.
- Responsible for the direction, development, and implementation of estimating software applications.
- Responsible for estimating procedures development and implementation of departmental improvement activities.
- Designed and developed a historical database of project information to aid in benchmarking project estimates, and to serve as a strategic estimating resource.
- Developed a Capital Budgeting software application to manage and control Kodak's global capital project portfolio.
- Co-Led the implementation of Primavera scheduling software throughout the Capital Project organization.
- Provided departmental training in estimating, project controls, capital project process, cost metrics analysis, risk analysis, and information systems.

EST INCORPORATED — Rochester, NY; 1990 – 1992

President

- Responsible for all operations of EST, Incorporated serving the estimating needs of companies and organizations in the engineering and construction industries, and for owner/operator organizations.

FLUOR CORPORATION — Rochester, NY; Irvine, CA; 1980 – 1990

Senior Project Estimator

- Responsible for the preparation of conceptual and detailed estimates for capital projects in a client owner organization.
- Developed and implemented a flexible computerized estimating system to be used by a client owner organization.
- Developed and implemented a standardized estimating retrieval and reporting system.

Project Controls Engineer

- Provided Project Controls support for a variety of industrial projects.
- Developed and implemented a custom Control Level Activity Scheduling System automating the process of creating control level schedules at an activity level for multiple projects.
- Assisted in the preparation, coordination, and presentation of project proposal activities for the Northeast Regional office.

Data and Systems Analyst

- Responsible for the development, support, and coordination of various estimating and cost/scheduling computer applications.
- Developed interfaces between Design Engineering and Cost/Scheduling computer systems.
- Developed standard project presentation and review materials.

Estimating Training Specialist

- Established estimating training classes for the Specialty Estimating Department, involving the training of new-hires and cross-training of discipline estimators.
- Developed and implemented standard estimating policies and procedures.

Estimator

- Prepared semi-detailed and detailed estimates in support of projects and proposal activities.
- Responsible for the development, support, and coordination of various estimating and cost/scheduling computer applications.

EDUCATION

B.A. Economics, University of California, San Diego, 1977

OTHER

Recipient of the AACE Award of Merit – AACE International

Recipient of the Total Cost Management Award – AACE International

Honorary Life Member – AACE International

Fellow – AACE International

Certified Cost Professional – AACE International

Certified Estimating Professional – AACE International

Decision and Risk Management Professional – AACE International

Past Vice-President, Past Chair and Current Member of Technical Board – AACE International

Frequent presenter, trainer, and lecturer on estimating, cost engineering, project controls and risk management

PUBLICATIONS

- 2021 – “Project Development: The Importance of Cost Estimating”, Chemical Engineering, Vol 128, No. 7, July 2021
- 2020 – “Early Conceptual Estimating Methodologies”, 2020 AACE International Transactions
- 2020 – “Supporting Estimates with Effective Scope of Work Definition”, 2020 AACE International Transactions
- 2015 – “Cost Estimating”, Skills and Knowledge of a Cost Engineer, 6th Ed., 2015
- 2013 – “The Owner’s Estimate Requirements Document”, 2013 AACE International Transactions
- 2008 – “An Introduction to Parametric Estimating”, 2008 AACE International Transactions
- 2008 – “Escalation Estimation – Lessons Learned in Addressing Market Demand”, 2008 AACE International Transactions
- 2007 – “Escalation Estimation: Working with Economic Consultants”, 2007 AACE International Transactions
- 2007 – “Best Practices for an Owner Estimating Organization”, 2007 AACE International Transactions
- 2007 – “Is Estimate Accuracy an Oxymoron”, Cost Engineering Magazine, January 2007
- 2005 – “So You Think You’re An Estimator”, Cost Engineering Magazine, September 2005
- 2004 – “AACE Professional Practice Guide to Parametric and Conceptual Estimating, 2nd Edition”, Editor
- 2003 – “Sharpen Your Estimating Skills”, Cost Engineering Magazine, June 2003
- 2002 – “A Capital Investment Review Process”, 2002 AACE International Transactions
- 2002 – “The Estimate Review and Validation Process”, Cost Engineering Magazine, January 2002
- 2002 – “AACE Professional Practice Guide to Parametric and Conceptual Estimating”, Editor
- 2001 – “Improved Capital-Cost Estimation”, Chemical Engineering, Vol 108, No 11, October 2001
- 2001 – “Developing a Parametric Model for Estimating Process Control Costs”, Cost Engineering Magazine, February 2001
- 2001 – “Project Selection Under Limited Capital Budgets”, 2001 AACE International Transactions
- 2000 – “The Organization of an Estimating Department”, Cost Engineering Magazine, August 2000
- 1999 – “Can Past Project History Affect Future Project Success”, 1999 Joint Cost Management Societies Symposium
- 1997 – “Scope Development Problems in Estimating”, 1997 AACE International Transactions
- 1997 – “Estimating Software Projects”, 1997 Computer Associates Technicon Proceedings
- 1996 – “The Evolution of Estimating Systems at Kodak”, 1996 AACE International Transactions
- 1993 – “Experience at Kodak in Using Risk Analysis”, 1993 Project Management Institute Proceedings
- 1989 – “Development of Conceptual Estimating Support Systems at Kodak”, 1989 AACE International Transactions

Primary Author of Fourteen AACE International Recommended Practices

Contributor to over Thirty Additional AACE International Recommended Practices

**Provided Training to Individuals or Groups
from the Following Companies**

Owner Companies		Contractors and Consultants
Atofina	Pan American Energy	Bantrel
Air Products	PCS Nitrogen	Bechtel
Bonneville Power Administration	PDVSA	CB&I Lumus
Canadian Natural Resources Ltd.	Petronas	CCC Group, Inc.
Carigali Hess	Pemex	Chiyoda Corporation
Chevron	Petrotrin	CH2M Hill
CLP Power	PTT Exploration and Production	Cost Engineering Consultancy
DSM	Rhodia	Flint Energy Services
Eastman Chemical Company	Saudi Aramco	Fluor
El Paso Corporation	Shell Chemical	GS Engineering and Construction
Enbridge Pipelines	Sincor	Independent Project Analysis
Husky Energy	Specialty Minerals, Inc.	Jacobs Engineering
Intel Corporation	Staatsolie Maatschappij Suriname	PT Inti Karya Persada Teknik
Iron Ore Company of Calgary	Syncrude	Raytheon Engineering
Japan Vietnam Petroleum Company	Synthomer	Unifield Engineering
Motorola	Westinghouse	Worley Parsons
MWV	Weyerhaeuser	
Nova Chemical	Wyeth	
OMV		
Omya		
Ontario Power Generation		